

**ITmedia Inc.**  
**Consolidated Financial Report**  
**For the three-month period ended June 30, 2023 (IFRS)**

Tokyo, July 31, 2023

**1. Financial Highlights**

(Millions of yen; amounts less than one million yen are omitted)

**(1) Results of Operations**

(Percentages are shown as year-on-year changes)

	Revenue		Operating income		Income before income tax		Net income		Net income attributable to owners of the parent		Total comprehensive income	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Three-month period ended June 30, 2023	¥1,802	(9.0)	¥414	(34.2)	¥417	(33.7)	¥280	(34.5)	¥280	(34.5)	¥280	(34.5)
Three-month period ended June 30, 2022	¥1,980	12.8	¥630	9.1	¥629	10.0	¥428	10.4	¥428	10.4	¥428	37.1

	Basic earnings per share (yen)	Diluted earnings per share (yen)
Three-month period ended June 30, 2023	¥14.17	¥14.03
Three-month period ended June 30, 2022	¥21.66	¥21.39

**(2) Financial Position**

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets (%)
As of June 30, 2023	¥10,845	¥9,434	¥9,434	87.0
As of March 31, 2023	¥11,158	¥9,429	¥9,429	84.5

**2. Dividends**

	Dividends per share				
	First quarter	Second quarter	Third quarter	Fourth quarter	Total
	(yen)	(yen)	(yen)	(yen)	(yen)
Fiscal year ended March 31, 2023	—	14.00	—	14.00	28.00
Fiscal year ending March 31, 2024	—				
Fiscal year ending March 31, 2024 (Forecasted)		15.00	—	15.00	30.00

Note:

Revisions of the forecast from recentry announced figures : None

**3. Consolidated forecasts for the fiscal year ending March 31, 2024**

**(April 1, 2023 to March 31, 2024)**

(Millions of yen)

(Percentages are shown as year-on-year changes)

	Revenue		Operating profit		Profit attributable to owners of parent		Basic earnings per share (yen)
	Amount	%	Amount	%	Amount	%	Amount
Six-month period ending September 30, 2023	¥3,960	(5.9)	¥1,100	(21.0)	¥740	(21.8)	¥37.38
Fiscal year ending March 31, 2024	¥8,320	(4.9)	¥2,400	(18.1)	¥1,620	(18.0)	¥81.83

Note:

Revisions of the forecast from recentry announced figures : Yes

**\* Notes**

- (1) Significant changes in scope of consolidation (changes in scope of consolidation of specified subsidiaries): None  
Newly consolidated : None  
Excluded from consolidation : None
- (2) Changes in accounting policies and accounting estimates  
[1] Changes in accounting policies required by IFRSs : None  
[2] Changes in accounting policies other than those in [1] : None  
[3] Changes in accounting estimates : None
- (3) Number of shares issued (common stock)  
[1] Number of shares issued (including treasury stock):  
As of June 30, 2023 : 20,868,900 shares  
As of March 31, 2023 : 20,865,900 shares  
[2] Number of treasury stock:  
As of June 30, 2023 : 1,072,098 shares  
As of March 31, 2023 : 1,072,098 shares  
[2] Average number of shares outstanding during the period:  
As of June 30, 2023 : 19,795,681 shares  
As of June 30, 2022 : 19,767,004 shares

**\* This interim consolidated financial report is not subject to interim review procedures.**

**\* Notes to forecasts on the consolidated results of operations and other items**

The descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

## Consolidated Financial Report

(1) Interim Condensed Consolidated Statement of Financial Position

(Thousands of yen)

	As of March 31, 2023	As of June 30, 2023
<b>Asset</b>		
<b>Current assets</b>		
Cash and cash equivalents	7,978,694	7,701,079
Trade and other receivables	1,339,026	1,095,705
Other financial assets	500,000	500,019
Inventories	17,813	15,748
Other current assets	161,357	137,608
Total current assets	<u>9,996,891</u>	<u>9,450,160</u>
<b>Non-current assets</b>		
Property and equipment	175,734	165,907
Right of use assets	—	224,278
Goodwill	443,471	443,471
Intangible assets	174,143	184,837
Other financial assets	146,919	146,919
Deferred tax assets	213,411	213,405
Other non-current assets	7,684	16,575
Total non-current assets	<u>1,161,364</u>	<u>1,395,394</u>
<b>Total assets</b>	<u><u>11,158,256</u></u>	<u><u>10,845,555</u></u>
<b>Liabilities and equity</b>		
<b>Current liabilities</b>		
Trade and other payables	431,256	262,010
Lease liabilities	1,302	118,211
Income taxes payable	472,466	136,761
Contract liabilities	238,046	251,972
Provisions	12,000	—
Other current liabilities	513,428	485,935
Total current liabilities	<u>1,668,499</u>	<u>1,254,890</u>
<b>Non-current liabilities</b>		
Lease liabilities	1,100	98,444
Provisions	19,300	19,300
Other non-current liabilities	40,149	38,705
Total non-current liabilities	<u>60,549</u>	<u>156,450</u>
<b>Total liabilities</b>	<u>1,729,049</u>	<u>1,411,341</u>
<b>Equity</b>		
<b>Equity attributable to owners of parent</b>		
Share capital	1,834,061	1,834,947
Capital surplus	2,135,830	2,136,481
Retained earnings	6,603,927	6,607,384
Treasury stock	(1,144,612)	(1,144,612)
Accumulated other comprehensive income	—	13
Total equity attributable to owners of parent	<u>9,429,206</u>	<u>9,434,214</u>
<b>Total equity</b>	<u>9,429,206</u>	<u>9,434,214</u>
<b>Total liabilities and equity</b>	<u><u>11,158,256</u></u>	<u><u>10,845,555</u></u>

## Consolidated Financial Report

### (2) Condensed Interim Consolidated Statement of Income

(Thousands of yen)

	Three-month period ended June 30, 2022	Three-month period ended June 30, 2023
<b>Revenue</b>	1,980,041	1,802,030
Cost of sales	(715,360)	(702,582)
<b>Gross profit</b>	1,264,681	1,099,447
Selling, general and administrative expenses	(634,454)	(684,847)
Other income and expenses, net	338	308
<b>Operating profit</b>	630,565	414,909
Other non-operating income and expenses	(1,121)	2,276
<b>Profit before tax</b>	629,444	417,185
Income tax expense	(201,225)	(136,615)
<b>Profit</b>	428,218	280,570
<b>Profit attributable to</b>		
Owners of parent	428,218	280,570
Non-controlling interests	—	—
	428,218	280,570
<b>Earning per share attributable to owners of parent</b>		
Basic earning per share (yen)	21.66	14.17
Diluted earning per share (yen)	21.39	14.03

(3) Condensed Interim Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Three-month period ended June 30, 2022	Three-month period ended June 30, 2023
<b>Profit</b>	428,218	280,570
<b>Other comprehensive income</b>		
<b>Items that may be reclassified subsequently to profit or loss</b>		
Debt financial assets at FVTOCI	—	13
Total items that may be reclassified subsequently to profit or loss	—	13
<b>Total other comprehensive income</b>	—	13
<b>Total comprehensive income</b>	428,218	280,583
<b>Total comprehensive income attributable to</b>		
Owners of parent	428,218	280,583
Non-controlling interests	—	—
	428,218	280,583

(4) Condensed Interim Consolidated Statement of Changes in Equity

For the three-month period ended June 30, 2022

(Thousands of yen)

	Equity attributable to owners of parent					Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total	
<b>As of April 1, 2022</b>	1,825,609	2,108,276	5,143,378	(1,144,612)	7,932,652	7,932,652
<b>Comprehensive income</b>						
Profit(loss)	—	—	428,218	—	428,218	428,218
Other comprehensive income	—	—	—	—	—	—
<b>Total comprehensive income</b>	—	—	428,218	—	428,218	428,218
<b>Transactions with owners and other transactions</b>						
Issuance of new shares	591	579	—	—	1,170	1,170
Dividends	—	—	(237,182)	—	(237,182)	(237,182)
Share-based payment transactions	—	(6,099)	—	—	(6,099)	(6,099)
<b>Total transactions with owners and other transactions</b>	591	(5,520)	(237,182)	—	(242,111)	(242,111)
<b>As of June 30, 2022</b>	<u>1,826,200</u>	<u>2,102,756</u>	<u>5,334,414</u>	<u>(1,144,612)</u>	<u>8,118,759</u>	<u>8,118,759</u>

For the three-month period ended June 30, 2023

	Equity attributable to owners of parent					Total	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Accumulated other comprehensive income		
<b>As of April 1, 2023</b>	1,834,061	2,135,830	6,603,927	(1,144,612)	—	9,429,206	9,429,206
<b>Comprehensive income</b>							
Profit(loss)	—	—	280,570	—	—	280,570	280,570
Other comprehensive income(loss)	—	—	—	—	13	13	13
<b>Total comprehensive income</b>	—	—	280,570	—	13	280,583	280,583
<b>Transactions with owners and other transactions</b>							
Issuance of new shares	886	868	—	—	—	1,755	1,755
Dividends	—	—	(277,113)	—	—	(277,113)	(277,113)
Share-based payment transactions	—	(217)	—	—	—	(217)	(217)
<b>Total transactions with owners and other transactions</b>	886	650	(277,113)	—	—	(275,575)	(275,575)
<b>As of June 30, 2023</b>	<u>1,834,947</u>	<u>2,136,481</u>	<u>6,607,384</u>	<u>(1,144,612)</u>	<u>13</u>	<u>9,434,214</u>	<u>9,434,214</u>

(5) Interim Condensed Consolidated Statement of Cash Flows

(Thousands of yen)

	Three-month period ended June 30, 2022	Three-month period ended June 30, 2023
<b>Cash flows from operating activities</b>		
Profit before tax	629,444	417,185
Depreciation and amortization	69,119	67,326
Increase/decrease in trade and other receivables	192,827	243,321
Increase/decrease in trade and other payables	(129,160)	(93,798)
Increase/decrease in trade and contract liabilities	(18,663)	13,925
Other	(79,978)	(26,742)
Subtotal	663,588	621,217
Interest and dividends received	66	67
Interest paid	(52)	(237)
Income taxes paid	(586,486)	(472,320)
Net cash provided by operating activities	77,117	148,727
<b>Cash flows from investing activities</b>		
Payment into time deposits	(200,000)	(200,000)
Proceeds from withdrawal of time deposits	200,000	200,000
Purchase of property, equipment, and intangible assets	(5,735)	(113,253)
Other	—	(12,000)
Net cash provided by (used in) investing activities	(5,735)	(125,253)
<b>Cash flows from financing activities</b>		
Proceeds from issuance of shares	1,170	1,755
Dividends paid	(230,085)	(268,508)
Repayments of lease liabilities	(44,320)	(34,335)
Net cash used in financing activities	(273,235)	(301,088)
<b>Increase/decrease in cash and cash equivalents</b>	(201,854)	(277,615)
<b>Cash and cash equivalents at the beginning of the period</b>	6,815,771	7,978,694
<b>Cash and cash equivalents at the end of the period</b>	6,613,916	7,701,079