

ITmedia Inc.
Consolidated Financial Report
For the fiscal year ended March 31, 2024 (IFRS)

Tokyo, May 1, 2024

1. Financial Highlights

(Millions of yen; amounts less than one million yen are omitted)

(1) Results of Operations

(Percentages are shown as year-on-year changes)

	Net sales		Operating income		Income before income tax		Net income		Net income attributable to owners of the parent		Total comprehensive income	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Fiscal year ended March 31, 2024	¥8,001	(8.6)	¥2,228	(24.0)	¥2,231	(23.7)	¥1,501	(23.9)	¥1,501	(23.9)	¥1,501	(23.9)
Fiscal year ended March 31, 2023	¥8,752	8.2	¥2,930	9.0	¥2,923	9.1	¥1,974	9.6	¥1,974	9.6	¥1,974	13.5

	Basic earnings per share (yen)	Diluted earnings per share (yen)	Ratio of net income to equity, attributable to owners of the parent (%)	Ratio of income before income tax to total assets (%)	Ratio of operating income to net sales (%)
Fiscal year ended March 31, 2024	¥76.98	¥76.27	15.6	19.8	27.8
Fiscal year ended March 31, 2023	¥99.82	¥98.64	22.7	27.6	33.5

Reference: Share of profit (loss) of investments accounted for using equity method

For the fiscal year ended March 31, 2024: ¥ – million

For the fiscal year ended March 31, 2023: ¥ – million

(2) Financial Position

	Total assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent to total assets (%)	Equity per share attributable to owners of the parent (yen)
As of March 31, 2024	¥11,378	¥9,803	¥9,803	86.2	505.95
As of March 31, 2023	¥11,158	¥9,429	¥9,429	84.5	476.37

(3) Cash Flows

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at the end of the year
Fiscal year ended March 31, 2024	¥1,374	(¥164)	(¥1,246)	¥7,941
Fiscal year ended March 31, 2023	¥1,876	(¥53)	(¥660)	¥7,978

2. Dividends

	Dividends per share					Total amount of dividends (Annual) (Millions of yen)	Payout ratio (consolidated) %	Ratio of dividend to equity attributable to owners of the parent (consolidated) %
	First quarter	Second quarter	Third quarter	Fourth quarter	Total			
	(yen)	(yen)	(yen)	(yen)	(yen)			
Fiscal year ended March 31, 2023	—	14.00	—	14.00	28.00	¥554	28.1	6.4
Fiscal year ended March 31, 2024	—	15.00	—	100.00	115.00	¥2,229	149.4	23.4
Fiscal year ending March 31, 2025 (Forecasted)	—	—	—	100.00	100.00		124.2	

3. Consolidated forecasts for the fiscal year ending March 31, 2025 (April 1, 2024 to March 31, 2025) (Millions of yen)
(Percentages are shown as year-on-year changes)

	Net sales		Operating income		Net income attributable to owners of the parent		Basic earnings par share (yen)
	Amount	%	Amount	%	Amount	%	Amount
Six-month period ending September 30, 2024	¥4,080	6.2	¥980	(6.9)	¥660	(8.0)	¥34.06
Fiscal year ending March 31, 2025	¥8,630	7.9	¥2,300	3.2	¥1,560	3.9	¥80.51

*** Notes**

(1) Significant changes in scope of consolidation (changes in scope of consolidation of specified subsidiaries): None
Newly consolidated : None
Excluded from consolidation : None

(2) Changes in accounting policies and accounting estimates
[1] Changes in accounting policies required by IFRSs : None
[2] Changes in accounting policies other than those in [1] : None
[3] Changes in accounting estimates : None

(3) Number of shares issued (common stock)
[1] Number of shares issued (including treasury stock):
As of March 31, 2024 : 21,030,300 shares
As of March 31, 2023 : 20,865,900 shares
[2] Number of treasury stock:
As of March 31, 2024 : 1,653,153 shares
As of March 31, 2023 : 1,072,098 shares
[3] Average number of shares outstanding during the period:
Fiscal year ended March 31, 2024 : 19,511,045 shares
Fiscal year ended March 31, 2023 : 19,781,948 shares

*** This interim consolidated financial report is not subject to interim review procedures.**

*** Notes to forecasts on the consolidated results of operations and other items**

The descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

Consolidated Financial Report

(1) Interim Condensed Consolidated Statement of Financial Position

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Asset		
Current assets		
Cash and cash equivalents	7,978,694	7,941,905
Trade and other receivables	1,339,026	1,501,080
Other financial assets	500,000	500,015
Inventories	17,813	8,519
Other current assets	161,357	157,118
Total current assets	<u>9,996,891</u>	<u>10,108,640</u>
Non-current assets		
Property and equipment	175,734	153,117
Right of use assets	—	136,517
Goodwill	443,471	443,471
Intangible assets	174,143	237,113
Other financial assets	146,919	97,918
Deferred tax assets	213,411	188,623
Other non-current assets	7,684	12,771
Total non-current assets	<u>1,161,364</u>	<u>1,269,533</u>
Total assets	<u><u>11,158,256</u></u>	<u><u>11,378,173</u></u>
Liabilities and equity		
Current liabilities		
Trade and other payables	431,256	434,291
Lease liabilities	1,302	119,632
Income taxes payable	472,466	232,004
Contract liabilities	238,046	210,573
Provisions	12,000	—
Other current liabilities	513,428	497,573
Total current liabilities	<u>1,668,499</u>	<u>1,494,076</u>
Non-current liabilities		
Lease liabilities	1,100	12,677
Provisions	19,300	19,300
Other non-current liabilities	40,149	48,258
Total non-current liabilities	<u>60,549</u>	<u>80,235</u>
Total liabilities	<u>1,729,049</u>	<u>1,574,311</u>
Equity		
Equity attributable to owners of parent		
Share capital	1,834,061	1,882,641
Capital surplus	2,135,830	2,180,432
Retained earnings	6,603,927	7,536,675
Treasury stock	(1,144,612)	(1,795,898)
Accumulated other comprehensive income	—	10
Total equity attributable to owners of parent	<u>9,429,206</u>	<u>9,803,861</u>
Total equity	<u>9,429,206</u>	<u>9,803,861</u>
Total liabilities and equity	<u><u>11,158,256</u></u>	<u><u>11,378,173</u></u>

Consolidated Financial Report

(2) Condensed Interim Consolidated Statement of Income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Revenue	8,752,503	8,001,497
Cost of sales	<u>(3,033,448)</u>	<u>(2,976,802)</u>
Gross profit	5,719,055	5,024,694
Selling, general and administrative expenses	<u>(2,789,094)</u>	<u>(2,794,248)</u>
Other income and expenses, net	489	<u>(2,157)</u>
Operating profit	2,930,450	2,228,289
Other non-operating income and expenses	<u>(6,731)</u>	3,098
Profit before tax	2,923,719	2,231,387
Income tax expense	<u>(949,049)</u>	<u>(729,495)</u>
Profit	<u>1,974,669</u>	<u>1,501,892</u>
Profit attributable to		
Owners of parent	1,974,669	1,501,892
Non-controlling interests	—	—
	<u>1,974,669</u>	<u>1,501,892</u>
Earning per share attributable to owners of parent		
Basic earning per share (yen)	99.82	76.98
Diluted earning per share (yen)	98.64	76.27

(3) Condensed Interim Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	1,974,669	1,501,892
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss		
Debt financial assets at FVTOCI	—	10
Total items that may be reclassified subsequently to profit or loss	—	10
Total other comprehensive income	—	10
Total comprehensive income	<u>1,974,669</u>	<u>1,501,902</u>
Total comprehensive income attributable to		
Owners of parent	1,974,669	1,501,902
Non-controlling interests	—	—
	<u>1,974,669</u>	<u>1,501,902</u>

(4) Condensed Interim Consolidated Statement of Changes in Equity

For the fiscal year ended March 31, 2023

(Thousands of yen)

	Equity attributable to owners of parent					Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total	
As of April 1, 2022	1,825,609	2,108,276	5,143,378	(1,144,612)	7,932,652	7,932,652
Comprehensive income						
Profit(loss)	—	—	1,974,669	—	1,974,669	1,974,669
Other comprehensive income	—	—	—	—	—	—
Total comprehensive income	—	—	1,974,669	—	1,974,669	1,974,669
Transactions with owners and other transactions						
Issuance of new shares	8,451	8,274	—	—	16,725	16,725
Dividends	—	—	(514,120)	—	(514,120)	(514,120)
Share-based payment transactions	—	19,280	—	—	19,280	19,280
Total transactions with owners and other transactions	8,451	27,554	(514,120)	—	(478,115)	(478,115)
As of March 31, 2023	<u>1,834,061</u>	<u>2,135,830</u>	<u>6,603,927</u>	<u>(1,144,612)</u>	<u>9,429,206</u>	<u>9,429,206</u>

For the fiscal year ended March 31, 2024

	Equity attributable to owners of parent					Total	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Accumulated other comprehensive income		
As of April 1, 2023	1,834,061	2,135,830	6,603,927	(1,144,612)	—	9,429,206	9,429,206
Comprehensive income							
Profit(loss)	—	—	1,501,892	—	—	1,501,892	1,501,892
Other comprehensive income(loss)	—	—	—	—	10	10	10
Total comprehensive income	—	—	1,501,892	—	10	1,501,902	1,501,902
Transactions with owners and other transactions							
Issuance of new shares	48,580	47,593	—	—	—	96,174	96,174
Dividends	—	—	(569,143)	—	—	(569,143)	(569,143)
Purchase of treasury shares	—	(2,774)	—	(651,286)	—	(654,060)	(654,060)
Share-based payment transactions	—	(217)	—	—	—	(217)	(217)
Total transactions with owners and other transactions	48,580	44,601	(569,143)	(651,286)	—	(1,127,247)	(1,127,247)
As of March 31, 2024	<u>1,882,641</u>	<u>2,180,432</u>	<u>7,536,675</u>	<u>(1,795,898)</u>	<u>10</u>	<u>9,803,861</u>	<u>9,803,861</u>

(5) Interim Condensed Consolidated Statement of Cash Flows

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before tax	2,923,719	2,231,387
Depreciation and amortization	290,676	215,905
Share-based payment expenses	19,274	(217)
Increase/decrease in trade and other receivables	(45,442)	(162,053)
Increase/decrease in trade and other payables	(58,322)	74,863
Increase/decrease in trade and contract liabilities	(84,594)	(27,472)
Other	(111,864)	(13,673)
Subtotal	2,933,445	2,318,738
Interest and dividends received	308	320
Interest paid	(138)	(627)
Income taxes paid	(1,057,158)	(943,958)
Net cash provided by operating activities	1,876,456	1,374,472
Cash flows from investing activities		
Payment into time deposits	(400,000)	(400,000)
Proceeds from withdrawal of time deposits	400,000	400,000
Purchase of property, equipment, and intangible assets	(53,150)	(201,862)
Proceeds from refund of leasehold and guarantee deposits	—	49,000
Other	—	(12,000)
Net cash provided by (used in) investing activities	(53,150)	(164,861)
Cash flows from financing activities		
Proceeds from issuance of shares	16,731	96,174
Dividends paid	(514,441)	(568,615)
Purchase of treasury shares	—	(651,286)
Repayments of lease liabilities	(162,671)	(118,681)
Other	—	(3,989)
Net cash used in financing activities	(660,382)	(1,246,398)
Increase/decrease in cash and cash equivalents	1,162,923	(36,788)
Cash and cash equivalents at the beginning of the period	6,815,771	7,978,694
Cash and cash equivalents at the end of the period	7,978,694	7,941,905