

**ITmedia Inc.**  
**Consolidated Financial Report**  
**For the Six-month period ended September 30, 2021 (IFRS)**

Tokyo, October 29, 2021

**1. Financial Highlights**  
**(1) Results of Operations**

(Millions of yen; amounts less than one million yen are omitted)

(Percentages are shown as year-on-year changes)

	Revenue		Operating income		Income before income tax		Net income		Net income attributable to owners of the parent		Total comprehensive income	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>Six-month period ended September 30, 2021</b>	<b>¥3,711</b>	<b>19.6</b>	<b>¥1,263</b>	<b>45.3</b>	<b>¥1,255</b>	<b>51.8</b>	<b>¥855</b>	<b>53.9</b>	<b>¥855</b>	<b>53.9</b>	<b>¥761</b>	<b>(27.0)</b>
Six-month period ended September 30, 2020	¥3,103	27.2	¥869	77.4	¥827	133.6	¥555	73.7	¥555	74.8	¥1,042	346.5

	Basic earnings per share (yen)	Diluted earnings per share (yen)
<b>Six-month period ended September 30, 2021</b>	<b>¥43.09</b>	<b>¥42.18</b>
Six-month period ended September 30, 2020	¥28.05	¥28.05

**(2) Financial Position**

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets (%)
<b>As of September 30, 2021</b>	<b>¥9,018</b>	<b>¥7,278</b>	<b>¥7,278</b>	<b>80.7</b>
As of March 31, 2021	¥9,074	¥7,117	¥7,117	78.4

**2. Dividends**

	Dividends per share				
	First quarter	Second quarter	Third quarter	Fourth quarter	Total
	(yen)	(yen)	(yen)	(yen)	(yen)
Fiscal year ended March 31, 2021	—	7.00	—	9.00	16.00
Fiscal year ending March 31, 2022	—	11.00			
Fiscal year ending March 31, 2022 (Forecasted)			—	11.00	22.00

Note:

Revisions of the forecast from recently announced figures : None

**3. Consolidated forecasts for the fiscal year ending March 31, 2022 (April 1, 2021 to March 31, 2022)** (Millions of yen)  
(Percentages are shown as year-on-year changes)

	Revenue		Operating profit		Profit attributable to owners of parent		Basic earnings par share (yen)
	Amount	%	Amount	%	Amount	%	Amount
Fiscal year ending March 31, 2022	¥7,680	11.4	¥2,520	24.6	¥1,710	36.2	¥86.25

Note:

Revisions of the forecast from recently announced figures : Yes

**\* Notes**

- (1) Significant changes in scope of consolidation (changes in scope of consolidation of specified subsidiaries): None  
Newly consolidated : None  
Excluded from consolidation : None
- (2) Changes in accounting policies and accounting estimates  
[1] Changes in accounting policies required by IFRSs : None  
[2] Changes in accounting policies other than those in [1] : None  
[3] Changes in accounting estimates : None
- (3) Number of shares issued (common stock)  
[1] Number of shares issued (including treasury stock):  
As of September 30, 2021 : 20,797,600 shares  
As of March 31, 2021 : 20,532,600 shares  
[2] Number of treasury stock:  
As of September 30, 2021 : 972,052 shares  
As of March 31, 2021 : 713,074 shares  
[3] Number of average stock during six-month period (April-September):  
As of September 30, 2021 : 19,852,103 shares  
As of September 30, 2020 : 19,819,545 shares

**\* This interim consolidated financial report is not subject to interim review procedures.**

**\* Notes to forecasts on the consolidated results of operations and other items**

The descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

## Consolidated Financial Report

(1) Interim Condensed Consolidated Statement of Financial Position

(Thousands of yen)

	As of March 31, 2021	As of September 30, 2021
<b>Asset</b>		
<b>Current assets</b>		
Cash and cash equivalents	5,877,480	5,806,443
Trade and other receivables	1,183,931	1,072,392
Other financial assets	500,000	500,000
Inventories	13,839	12,501
Other current assets	92,066	98,694
Total current assets	<u>7,667,317</u>	<u>7,490,032</u>
<b>Non-current assets</b>		
Property and equipment	142,977	136,256
Right of use assets	—	263,980
Goodwill	415,719	443,471
Intangible assets	237,416	210,108
Investments accounted for using equity method	4,797	—
Other financial assets	486,537	299,991
Deferred tax assets	113,671	169,254
Other non-current assets	6,048	5,567
Total non-current assets	<u>1,407,169</u>	<u>1,528,630</u>
<b>Total assets</b>	<u><u>9,074,487</u></u>	<u><u>9,018,663</u></u>
<b>Liabilities and equity</b>		
<b>Current liabilities</b>		
Trade and other payables	377,409	224,962
Lease liabilities	3,688	178,070
Income taxes payable	562,786	401,014
Contract liabilities	324,963	310,369
Other current liabilities	625,375	491,926
Total current liabilities	<u>1,894,223</u>	<u>1,606,342</u>
<b>Non-current liabilities</b>		
Lease liabilities	3,684	76,422
Provisions	28,950	28,950
Other non-current liabilities	30,297	27,969
Total non-current liabilities	<u>62,932</u>	<u>133,341</u>
<b>Total liabilities</b>	<u>1,957,156</u>	<u>1,739,684</u>
<b>Equity</b>		
<b>Equity attributable to owners of parent</b>		
Share capital	1,735,570	1,813,878
Capital surplus	1,926,189	1,997,290
Retained earnings	3,607,628	4,284,668
Treasury stock	(344,517)	(914,906)
Accumulated other comprehensive income	192,460	98,047
Total equity attributable to owners of parent	<u>7,117,330</u>	<u>7,278,979</u>
<b>Total equity</b>	<u>7,117,330</u>	<u>7,278,979</u>
<b>Total liabilities and equity</b>	<u><u>9,074,487</u></u>	<u><u>9,018,663</u></u>

## Consolidated Financial Report

### (2) Condensed Interim Consolidated Statement of Income

(Thousands of yen)

	Six-month period ended September 30, 2020	Six-month period ended September 30, 2021
<b>Revenue</b>	3,103,482	3,711,505
Cost of sales	<b>(1,093,084)</b>	<b>(1,244,666)</b>
<b>Gross profit</b>	2,010,397	2,466,839
Selling, general and administrative expenses	<b>(1,141,174)</b>	<b>(1,203,867)</b>
Other income and expenses, net	308	275
<b>Operating profit</b>	869,531	1,263,247
Other non-operating income and expenses	30	<b>(2,525)</b>
Share of profit (loss) of investments accounted for using equity method	<b>(42,220)</b>	<b>(4,797)</b>
<b>Profit before tax</b>	827,341	1,255,924
Income tax expense	<b>(271,489)</b>	<b>(400,508)</b>
<b>Profit</b>	<b>555,851</b>	<b>855,416</b>
<b>Profit attributable to</b>		
Owners of parent	555,851	855,416
Non-controlling interests	—	—
	<b>555,851</b>	<b>855,416</b>
<b>Earning per share attributable to owners of parent</b>		
Basic earning per share (yen)	28.05	43.09
Diluted earning per share (yen)	28.05	42.18

(3) Condensed Interim Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Six-month period ended September 30, 2020	Six-month period ended September 30, 2021
<b>Profit</b>	555,851	855,416
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Equity financial assets at FVTOCI	487,138	(94,412)
Total items that will not be reclassified to profit or loss	487,138	(94,412)
<b>Total other comprehensive income</b>	487,138	(94,412)
<b>Total comprehensive income</b>	1,042,990	761,003
<b>Total comprehensive income attributable to</b>		
Owners of parent	1,042,990	761,003
Non-controlling interests	—	—
	1,042,990	761,003

#### (4) Condensed Interim Consolidated Statement of Changes in Equity

For the six-month period ended September 30, 2020

(Thousands of yen)

	Equity attributable to owners of parent					Total	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Accumulated other comprehensive income		
<b>As of April 1, 2020</b>	1,735,570	1,824,058	2,612,258	(344,454)	59,874	5,887,308	5,887,308
<b>Comprehensive income</b>							
Profit(loss)	—	—	555,851	—	—	555,851	555,851
Other comprehensive income (loss)	—	—	—	—	487,138	487,138	487,138
<b>Total comprehensive income</b>	—	—	555,851	—	487,138	1,042,990	1,042,990
<b>Transactions with owners and other transactions</b>							
Dividends	—	—	(118,917)	—	—	(¥118,917)	(¥118,917)
Purchase of treasury shares	—	—	—	(63)	—	(63)	(63)
<b>Total transactions with owners and other transactions</b>	—	—	(118,917)	(63)	—	(118,980)	(118,980)
<b>As of September 30, 2020</b>	<u>1,735,570</u>	<u>1,824,058</u>	<u>3,049,192</u>	<u>(344,517)</u>	<u>547,012</u>	<u>6,811,317</u>	<u>6,811,317</u>

For the six-month period ended September 30, 2021

	Equity attributable to owners of parent					Total	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Accumulated other comprehensive income		
<b>As of April 1, 2021</b>	1,735,570	1,926,189	3,607,628	(344,517)	192,460	7,117,330	7,117,330
<b>Comprehensive income</b>							
Profit(loss)	—	—	855,416	—	—	855,416	855,416
Other comprehensive income	—	—	—	—	(94,412)	(94,412)	(94,412)
<b>Total comprehensive income</b>	—	—	855,416	—	(94,412)	761,003	761,003
<b>Transactions with owners and other transactions</b>							
Issuance of new shares	78,307	76,750	—	—	—	155,058	155,058
Issuance of share acquisition rights	—	366	—	—	—	366	366
Dividends	—	—	(178,375)	—	—	(178,375)	(178,375)
Purchase of treasury shares	—	(3,700)	—	(570,388)	—	(574,088)	(574,088)
Share-based payment transactions	—	(2,315)	—	—	—	(2,315)	(2,315)
<b>Total transactions with owners and other transactions</b>	78,307	71,101	(178,375)	(570,388)	—	(599,355)	(599,355)
<b>As of September 30, 2021</b>	<u>1,813,878</u>	<u>1,997,290</u>	<u>4,284,668</u>	<u>(914,906)</u>	<u>98,047</u>	<u>7,278,979</u>	<u>7,278,979</u>

(5) Interim Condensed Consolidated Statement of Cash Flows

(Thousands of yen)

	Six-month period ended September 30, 2020	Six-month period ended September 30, 2021
<b>Cash flows from operating activities</b>		
Profit before tax	827,341	1,255,924
Depreciation and amortization	164,326	140,106
Share of profit (loss) of investments accounted for using equity method	42,220	4,797
Increase/decrease in trade and other receivables	(74,574)	111,538
Increase/decrease in trade and other payables	(16,521)	(152,229)
Increase/decrease in trade and contract liabilities	140,460	(14,594)
Other	84,363	(156,685)
Subtotal	1,167,615	1,188,857
Interest and dividends received	171	141
Interest paid	(129)	(196)
Income taxes paid	(199,927)	(562,280)
Net cash provided by operating activities	967,730	626,522
<b>Cash flows from investing activities</b>		
Payment into time deposits	(200,000)	(200,000)
Proceeds from withdrawal of time deposits	200,000	200,000
Purchase of property, equipment, and intangible assets	(23,830)	(18,300)
Purchase of investments accounted for using equity method	(72,000)	—
Proceeds from guarantee deposits	—	48,798
Payments for acquisition of businesses	—	(40,000)
Net cash provided by (used in) investing activities	(95,830)	(9,502)
<b>Cash flows from financing activities</b>		
Proceeds from issuance of shares	—	155,025
Proceeds from issuance of share acquisition rights	—	366
Dividends paid	(118,911)	(179,183)
Purchase of treasury shares	(63)	(570,388)
Repayments of lease liabilities	(117,992)	(90,174)
Other	—	(3,700)
Net cash used in financing activities	(236,967)	(688,056)
<b>Increase/decrease in cash and cash equivalents</b>	634,932	(71,036)
<b>Cash and cash equivalents at the beginning of the period</b>	4,302,014	5,877,480
<b>Cash and cash equivalents at the end of the period</b>	4,936,947	5,806,443