

**ITmedia Inc.**  
**Consolidated Financial Report**  
**For the fiscal year ended March 31, 2023 (IFRS)**

Tokyo, April 28, 2023

**1. Financial Highlights**

(Millions of yen; amounts less than one million yen are omitted)

**(1) Results of Operations**

(Percentages are shown as year-on-year changes)

	Net sales		Operating income		Income before income tax		Net income		Net income attributable to owners of the parent		Total comprehensive income	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Fiscal year ended March 31, 2023	¥8,752	8.2	¥2,930	9.0	¥2,923	9.1	¥1,974	9.6	¥1,974	9.6	¥1,974	13.5
Fiscal year ended March 31, 2022	¥8,092	17.4	¥2,687	32.9	¥2,680	39.8	¥1,800	43.5	¥1,800	43.5	¥1,739	25.6

	Basic earnings per share (yen)	Diluted earnings per share (yen)	Ratio of net income to equity, attributable to owners of the parent (%)	Ratio of income before income tax to total assets (%)	Ratio of operating income to net sales (%)
Fiscal year ended March 31, 2023	¥99.82	¥98.64	22.7	27.6	33.5
Fiscal year ended March 31, 2022	¥90.94	¥89.35	23.9	28.0	33.2

Reference: Share of profit (loss) of investments accounted for using equity method

For the fiscal year ended March 31, 2023: ¥ – million

For the fiscal year ended March 31, 2022: (¥400) million

**(2) Financial Position**

	Total assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent to total assets (%)	Equity per share attributable to owners of the parent (yen)
As of March 31, 2023	¥11,158	¥9,429	¥9,429	84.5	476.37
As of March 31, 2022	¥10,048	¥7,932	¥7,932	78.9	401.34

**(3) Cash Flows**

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at the end of the year
Fiscal year ended March 31, 2023	¥1,876	(¥53)	(¥660)	¥7,978
Fiscal year ended March 31, 2022	¥1,989	¥152	(¥1,203)	¥6,815

**2. Dividends**

	Dividends per share					Total amount of dividends (Annual) (Millions of yen)	Payout ratio (consolidated) %	Ratio of dividend to equity attributable to owners of the parent (consolidated) %
	First quarter	Second quarter	Third quarter	Fourth quarter	Total			
	(yen)	(yen)	(yen)	(yen)	(yen)			
Fiscal year ended March 31, 2022	–	11.00	–	12.00	23.00	¥455	25.3	6.0
Fiscal year ended March 31, 2023	–	14.00	–	14.00	28.00	¥554	28.1	6.4
Fiscal year ending March 31, 2024 (Forecasted)	–	15.00	–	15.00	30.00		29.4	

**3. Consolidated forecasts for the fiscal year ending March 31, 2024 (April 1, 2023 to March 31, 2024)** (Millions of yen)  
(Percentages are shown as year-on-year changes)

	Net sales		Operating income		Net income attributable to owners of the parent		Basic earnings par share (yen)
	Amount	%	Amount	%	Amount	%	Amount
Six-month period ending September 30, 2023	¥4,210	0.1	¥1,210	(13.1)	¥820	(13.3)	¥41.43
Fiscal year ending March 31, 2024	¥9,150	4.5	¥3,000	2.4	¥2,020	2.3	¥102.05

**\* Notes**

(1) Significant changes in scope of consolidation (changes in scope of consolidation of specified subsidiaries): None  
Newly consolidated : None  
Excluded from consolidation :None

(2) Changes in accounting policies and accounting estimates  
[1] Changes in accounting policies required by IFRSs : None  
[2] Changes in accounting policies other than those in [1] : None  
[3] Changes in accounting estimates : None

(3) Number of shares issued (common stock)  
[1] Number of shares issued (including treasury stock):  
As of March 31, 2023 : 20,865,900 shares  
As of March 31, 2022 : 20,837,300 shares  
[2] Number of treasury stock:  
As of March 31, 2023 : 1,072,098 shares  
As of March 31, 2022 : 1,072,098 shares  
[3] Average number of shares outstanding during the period:  
Fiscal year ended March 31, 2023 : 19,781,948 shares  
Fiscal year ended March 31, 2022 : 19,804,438 shares

**\* This interim consolidated financial report is not subject to interim review procedures.**

**\* Notes to forecasts on the consolidated results of operations and other items**

The descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

## Consolidated Financial Report

(1) Interim Condensed Consolidated Statement of Financial Position

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Asset</b>		
<b>Current assets</b>		
Cash and cash equivalents	6,815,771	7,978,694
Trade and other receivables	1,293,583	1,339,026
Other financial assets	500,000	500,000
Inventories	16,939	17,813
Other current assets	101,746	161,357
Total current assets	<u>8,728,040</u>	<u>9,996,891</u>
<b>Non-current assets</b>		
Property and equipment	122,057	175,734
Right of use assets	175,986	—
Goodwill	443,471	443,471
Intangible assets	208,801	174,143
Other financial assets	146,919	146,919
Deferred tax assets	219,514	213,411
Other non-current assets	3,800	7,684
Total non-current assets	<u>1,320,551</u>	<u>1,161,364</u>
<b>Total assets</b>	<u><u>10,048,592</u></u>	<u><u>11,158,256</u></u>
<b>Liabilities and equity</b>		
<b>Current liabilities</b>		
Trade and other payables	401,342	431,256
Lease liabilities	162,671	1,302
Income taxes payable	586,677	472,466
Contract liabilities	322,641	238,046
Provisions	—	12,000
Other current liabilities	577,901	513,428
Total current liabilities	<u>2,051,234</u>	<u>1,668,499</u>
<b>Non-current liabilities</b>		
Lease liabilities	2,403	1,100
Provisions	28,950	19,300
Other non-current liabilities	33,352	40,149
Total non-current liabilities	<u>64,705</u>	<u>60,549</u>
<b>Total liabilities</b>	<u>2,115,940</u>	<u>1,729,049</u>
<b>Equity</b>		
<b>Equity attributable to owners of parent</b>		
Share capital	1,825,609	1,834,061
Capital surplus	2,108,276	2,135,830
Retained earnings	5,143,378	6,603,927
Treasury stock	(1,144,612)	(1,144,612)
Total equity attributable to owners of parent	<u>7,932,652</u>	<u>9,429,206</u>
<b>Total equity</b>	<u>7,932,652</u>	<u>9,429,206</u>
<b>Total liabilities and equity</b>	<u><u>10,048,592</u></u>	<u><u>11,158,256</u></u>

## Consolidated Financial Report

### (2) Condensed Interim Consolidated Statement of Income

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
<b>Revenue</b>	8,092,222	8,752,503
Cost of sales	<u>(2,753,732)</u>	<u>(3,033,448)</u>
<b>Gross profit</b>	5,338,490	5,719,055
Selling, general and administrative expenses	<u>(2,652,637)</u>	<u>(2,789,094)</u>
Other income and expenses, net	1,403	489
<b>Operating profit</b>	2,687,256	2,930,450
Other non-operating income and expenses	<u>(2,417)</u>	<u>(6,731)</u>
Share of profit (loss) of investments accounted for using equity method	<u>(4,797)</u>	—
<b>Profit before tax</b>	2,680,040	2,923,719
Income tax expense	<u>(879,053)</u>	<u>(949,049)</u>
<b>Profit</b>	<u>1,800,987</u>	<u>1,974,669</u>
<b>Profit attributable to</b>		
Owners of parent	1,800,987	1,974,669
Non-controlling interests	—	—
	<u>1,800,987</u>	<u>1,974,669</u>
<b>Earning per share attributable to owners of parent</b>		
Basic earning per share (yen)	90.94	99.82
Diluted earning per share (yen)	89.35	98.64

(3) Condensed Interim Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
<b>Profit</b>	1,800,987	1,974,669
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Equity financial assets at FVTOCI	(61,240)	—
Total items that will not be reclassified to profit or loss	(61,240)	—
<b>Total other comprehensive income</b>	(61,240)	—
<b>Total comprehensive income</b>	1,739,746	1,974,669
<b>Total comprehensive income attributable to</b>		
Owners of parent	1,739,746	1,974,669
Non-controlling interests	—	—
	1,739,746	1,974,669

(4) Condensed Interim Consolidated Statement of Changes in Equity

For the fiscal year ended March 31, 2022

(Thousands of yen)

	Equity attributable to owners of parent					Total	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Accumulated other comprehensive income		
<b>As of April 1, 2021</b>	1,735,570	1,926,189	3,607,628	(344,517)	192,460	7,117,330	7,117,330
<b>Comprehensive income</b>							
Profit(loss)	—	—	1,800,987	—	—	1,800,987	1,800,987
Other comprehensive income	—	—	—	—	(61,240)	(61,240)	(61,240)
<b>Total comprehensive income</b>	—	—	1,800,987	—	(61,240)	1,739,746	1,739,746
<b>Transactions with owners and other transactions</b>							
Issuance of new shares	90,038	88,239	—	—	—	178,278	178,278
Issuance of share acquisition rights	—	366	—	—	—	366	366
Dividends	—	—	(396,456)	—	—	(396,456)	(396,456)
Purchase of treasury shares	—	(3,550)	—	(800,094)	—	(803,644)	(803,644)
Share-based payment transactions	—	97,030	—	—	—	97,030	97,030
Transfer to retained earnings	—	—	131,219	—	(131,219)	—	—
<b>Total transactions with owners and other transactions</b>	90,038	182,087	(265,237)	(800,094)	(131,219)	(924,425)	(924,425)
<b>As of March 31, 2022</b>	<u>1,825,609</u>	<u>2,108,276</u>	<u>5,143,378</u>	<u>(1,144,612)</u>	<u>—</u>	<u>7,932,652</u>	<u>7,932,652</u>

For the fiscal year ended March 31, 2023

	Equity attributable to owners of parent					Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total	
<b>As of April 1, 2022</b>	1,825,609	2,108,276	5,143,378	(1,144,612)	7,932,652	7,932,652
<b>Comprehensive income</b>						
Profit(loss)	—	—	1,974,669	—	1,974,669	1,974,669
<b>Total comprehensive income</b>	—	—	1,974,669	—	1,974,669	1,974,669
<b>Transactions with owners and other transactions</b>						
Issuance of new shares	8,451	8,274	—	—	16,725	16,725
Dividends	—	—	(514,120)	—	(514,120)	(514,120)
Share-based payment transactions	—	19,280	—	—	19,280	19,280
<b>Total transactions with owners and other transactions</b>	8,451	27,554	(514,120)	—	(478,115)	(478,115)
<b>As of March 31, 2023</b>	<u>1,834,061</u>	<u>2,135,830</u>	<u>6,603,927</u>	<u>(1,144,612)</u>	<u>9,429,206</u>	<u>9,429,206</u>

(5) Interim Condensed Consolidated Statement of Cash Flows

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
<b>Cash flows from operating activities</b>		
Profit before tax	2,680,040	2,923,719
Depreciation and amortization	284,321	290,676
Share of profit (loss) of investments accounted for using equity method	4,797	—
Share-based payment expenses	97,060	19,274
Increase/decrease in trade and other receivables	(109,652)	(45,442)
Increase/decrease in trade and other payables	23,491	(58,322)
Increase/decrease in trade and contract liabilities	(2,322)	(84,594)
Other	(69,589)	(111,864)
Subtotal	2,908,147	2,933,445
Interest and dividends received	295	308
Interest paid	(337)	(138)
Income taxes paid	(919,018)	(1,057,158)
Net cash provided by operating activities	1,989,086	1,876,456
<b>Cash flows from investing activities</b>		
Payment into time deposits	(400,000)	(400,000)
Proceeds from withdrawal of time deposits	400,000	400,000
Purchase of property, equipment, and intangible assets	(57,780)	(53,150)
Proceeds from sales and redemption of investment securities	201,589	—
Proceeds from guarantee deposits	48,798	—
Payments for acquisition of businesses	(40,000)	—
Other	(120)	—
Net cash provided by (used in) investing activities	152,487	(53,150)
<b>Cash flows from financing activities</b>		
Proceeds from issuance of shares	178,249	16,731
Proceeds from issuance of share acquisition rights	366	—
Dividends paid	(397,033)	(514,441)
Purchase of treasury shares	(800,094)	—
Repayments of lease liabilities	(179,592)	(162,671)
Other	(5,179)	—
Net cash used in financing activities	(1,203,283)	(660,382)
<b>Increase/decrease in cash and cash equivalents</b>	938,290	1,162,923
<b>Cash and cash equivalents at the beginning of the period</b>	5,877,480	6,815,771
<b>Cash and cash equivalents at the end of the period</b>	6,815,771	7,978,694